

**PROSPECT MEDICAL HOLDINGS
EAST ORANGE GENERAL HOSPITAL**

FINANCIAL STATEMENTS

DECEMBER 2018

East Orange General Hospital
Balance Sheet
As of December 31, 2018
(Internally Prepared - Unaudited)
Actual



	<u>Dec-18</u>
Current Assets	
Cash and Cash Equivalents	\$ 1,259,948
Patient Accts Receivable, net of allowance for doubtful accunts	18,952,885
Other Accounts Receivable	348,737
Government program receivables	6,070
Grant Receivable	1,207,726
Intercompany	(74,954,409)
Supplies Inventory	1,492,988
Prepaid Exp & Other Curr Assets	936,806
Total Current Assets	\$ (50,749,249)
Fixed Assets	
Property, Improvements & Equipment	\$ 76,139,462
Accumulated Depreciation	(12,664,468)
Net Fixed Assets	\$ 63,474,994
Intangible, net of accumulated amortization	\$ 1,736,480
Goodwill - Prospect EOGH	-
Other Assets	163,992
Total Assets	\$ 14,626,218
Current Liabilities	
Accounts Payable	\$ 12,150,586
Accrued Comp / Benefits	3,551,972
Accrued Expenses & Other	2,855,129
Deferred revenue	99,206
Due to Government Payer	1,376,071
Curr Portion of Capital Leases	392,751
Total Current Liabilities	\$ 20,425,715
Non-Current Liabilities	
Malpractice Reserve	\$ 2,312,000
Capital Leases, net of current portion	489,153
Other Long -Term Liability	1,338,310
Total Non-Current Liabilites	\$ 4,139,462
Stockholders' Equity in net Assets	
Additional Paid in Capital	\$ 32,718,610
Retained Earnings prior year	(37,261,992)
Retained Earning current year	(5,395,576)
Total Stockholders' Equity in Net Assets	\$ (9,938,958)
Total Liabilities and Stockholders' Equity	\$ 14,626,219

East Orange General Hospital
Income Statement
For the Three Months Ended December 31, 2018
(Internally Prepared - Unaudited)
Actual



	FYTD Dec-18	MTD Dec-18
Revenue		
Net patient service revenue	\$ 21,871,445	\$ 8,063,919
Less: Provision for doubtful accounts	(1,360,001)	(465,000)
Patient Service Revenue	\$ 20,511,444	\$ 7,598,919
Other Revenue	\$ 426,896	\$ 152,364
Grants	142,886	47,626
Other Hospital Service Revenue	79,387	23,454
Total Revenue	\$ 21,160,613	\$ 7,822,363
Operating Expenses		
Salary and Wages and Per diem Help	\$ 11,696,982	\$ 4,075,106
Employee benefits	2,082,265	952,974
Grants	299,450	109,519
Supplies Expense	1,994,079	551,850
Lease and rental expense	67,642	29,171
Professional Fees	2,333,970	813,686
Registry	438,887	204,966
Purchased Services	1,335,428	299,055
Total Operating Expenses	\$ 20,248,703	\$ 7,036,326
Operating Margin	\$ 911,910	\$ 786,038
General and Administrative Expenses		
Professional Fees Non-Medical	\$ 698,539	\$ 265,236
Supplies - Other	582,348	175,946
Repairs & Maintenance	1,017,362	334,583
Utilities	329,292	109,019
Professional Liability Ins.	666,401	566,401
Insurance - Other	194,310	110,268
Purchased Services	458,624	174,492
Property Taxes & Other	358,005	101,043
Management Fees	-	-
Other Expenses	455,421	151,379
Marketing	22,389	7,241
Travel & Business Development	25,116	2,113
Total General and Administrative Expenses	\$ 4,807,807	\$ 1,997,722
EBITDA	\$ (3,895,897)	\$ (1,211,685)

Depreciation and Amortiation			
Depreciation Expense		\$ 1,286,616	\$ 430,181
Amortization Expense		60,576	20,192
Total Deprec, Amort		\$ 1,347,192	\$ 450,373
Net Operating Income		\$ (5,243,089)	\$ (1,662,057)
Interest Expense		\$ 120,131	\$ 29,950
Other (Income)/Expense		32,356	\$ 10,773
Net Income Before Income Taxes		\$ (5,395,576)	\$ (1,702,780)
Provision for Income Taxes			
Net Income After Taxes		\$ (5,395,576)	\$ (1,702,780)

**East Orange General Hospital
Operating Statistics
December 31, 2018**

	MTD	YTD
ADMISSIONS		
Actual 2018	475	1,421
Actual 2017	520	1,604
Variance	(45)	(183)
PATIENT DAYS		
Actual 2018	3,131	8,990
Actual 2017	2,887	9,003
Variance	244	(13)
ALOS per Dsch		
Actual 2018	5.1	5.2
Actual 2017	4.6	4.9
Variance	0.5	0.2
SAME DAY SURGERY		
Actual 2018	60	321
Actual 2017	140	436
Variance	(80)	(115)
SAME DAY ENDOSCOPY		
Actual 2018	100	273
Actual 2017	147	422
Variance	(47)	(149)
TOTAL OCCUPANCY RATE (%) Staffed		
Actual 2018	61%	59%
Actual 2017	53%	56%
Variance	8%	3%
Occupancy % Acute staffed	64%	61%
Occupancy % Psych staffed	43%	42%
Observation		
Actual 2018	62	153
Actual 2017	26	78
Variance	36	75
NET E.R. VISITS		
Actual 2018	2,818	8,592
Actual 2017	2,740	8,481
Variance	78	111
E.R. ADMITS Acute		
Actual	387	1,141
% / Admissions	81%	80%
E.R. ADMITS Psych		
Actual	75	228
% / Admissions	16%	16%
Interventional Radiology Procedures		
Actual 2018	34	72
Actual 2017	15	49
Variance	19	23
Licensed Beds	212	212
Operating Beds	166	166
Licensed Acute Beds	175	175
Operating Acute Bed	129	129
Licensed Psych Beds	37	37
Operating Psych Beds	37	37